



5th January 2015

To Whom It May Concern

Re: Applied Chemicals

Applied Chemicals was our preferred chemical supplier from July 2008 through to July 2014.

With the recent change we noted areas where Applied chemicals were outstanding in support particularly in terms of service support of both our Laundry and plant cleaning needs. Chemicals were at time run down to the wire but Applied being local were always able to respond and we rarely suffered an out of stock situation. This was in largely due to applied staff taking an active 'hands on' approach to managing our chemical stock on hand.

In the 6 years we worked with Applied chemicals they not only maintained but also upgraded our central foaming system working closely with us in a way that was cost effective and ensured the existing central foam system was enhanced (all pipe-work replaced with new lines that have not failed) and redundancy built in (isolation valves and duplicated dosing systems). Other chemicals not managed through the central foam system, were enhanced with a Knight ILCS system installed.

Both systems were fully serviced by Applied chemicals with monthly concentration (CFS) and ILCS usage reports provided.

The team at Applied chemicals were willing to come in for staff training as and when new intakes came on board and showed strong support in problem solving issues as they arose working with both the Management and directly with the cleaning teams.

Happy to provide additional information, your welcome o contact me by email or my DDI (09 2562174)

Regards

Martin Beever
Technical Manager
Jack Link's New Zealand Ltd